

Message Text

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PAGE 01 TEHRAN 04752 190142Z

ACTION NEA-11

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FM AMEMBASSY TEHRAN

TO USDOC WASHDC

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E.O. 11652: N/A

TAGS: BBSR, IR

SUBJ: ADS REQUEST: WESTON INSTRUMENTS, NEWARK, N.J. 07114

REF 76 STATE A-5078

THE FOLLOWING FIRMS HAVE EXPRESSED INTEREST WHEN CONTACTED:

1. SELTECH CO.

20 BAHRAMI ST., 25 SHAHRIVAR SQUARE

TEHRAN

CONTACT: MR. M.R. SAYYAD, MANAGING DIRECTOR

PHONE: 827931

CABLE: SELTECH COMPANY

COMMENT: SUBJECT WAS ESTABLISHED IN 1976. IT HAS 10 EMPLOYEES AND IS MANAGED BY AN ELECTRONIC ENGINEER. IT HAS REGISTERED CAPITAL OF RLS. 10 MILLION AND REPORTS A WORKING CAPITAL OF RLS. 15 MILLION. FIRM'S ANNUAL SALES VOLUME IS REPORTED AT RLS. 35 MILLION. EMBASSY CONSIDERS FIRM A GOOD POTENTIAL CONTACT.

2. NICOM ELECTRIC COMPANY

MIRDAMAD AVENUE, MOHSENI SQ., 4 PARTO ST.

TEHRAN

CONTACT: MR. F. KHAZAEINI, MANAGING DIRECTOR

PHONE: 228699

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COMMENT: FIRM WAS ESTABLISHED IN 1976. IT IMPORTS ELECTRICAL INSTRUMENTS. NICOM HAS REPRESENTED CUTTER-HAMMER SINCE ITS ESTABLISHMENT. FIRM'S TOTAL SALES VOLUME REACHED DOLS. 1.5 MILLION LAST YEAR. EMBASSY CONSIDERS NICOM A GOOD TRADE CONTACT FOR AMERICAN FIRMS.

3. ADECO COMPANY LTD.

78, KAKH SHOMALI

TEHRAN

CONTACT: MR. A. H. ETEMADI, MANAGING DIRECTOR

PHONE: 659805

COMMENT: SUBJECT FIRM IMPORTS AND WHOLESALES A WIDE RANGE OF ELECTRONIC AND ELECTRICAL INSTRUMENTS. FIRM REPRESENTS SEVERAL EUROPEAN SUPPLIERS. BANKING SOURCES RATE ADECO AS GOOD. EMBASSY RECOMMENDS ADECO AS A SATISFACTORY TRADE CONTACT.

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Message Attributes

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Decaption Note:

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Disposition Case Number: n/a

Disposition Comment:

Disposition Date: 01 jan 1960

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Disposition History: n/a

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Review Markings:

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20 Mar 2014

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